

BEN NEWTON

CEO, Milliman Pluritem · Healthcare AI Practitioner & Speaker
Founder of Pluritem Health — acquired by Milliman, 2024

ben@newtonian.consulting
650.318.9584
Asheville, NC | careflowiq.com

Building the case — in public — for why healthcare AI fails, what makes it work, and what comes next.

ABOUT BEN

Ben Newton is a healthcare technology executive and company founder who built and sold a healthcare AI company — and is still running it inside Milliman. He isn't describing a future state. He's building in it.

He founded Pluritem Health in 2021 to automate care management for Medicare Advantage health plans — a world still running on spreadsheets and siloed data. He built CareFlowIQ using NLP, predictive analytics, and agentic AI, sold it to Milliman in 2024, and now leads it as CEO. Before founding Pluritem, he led ML and AI product initiatives at Sumo Logic and served as Business Lead at AWS SaaS Factory. Cornell MEng CS (Hertz Fellow). BA Physics & Math, Summa Cum Laude, Appalachian State. Creator and host, Masters of Data — 75+ episodes worldwide.

PAST STAGES

- AWS re:Invent · Sumo Logic Illuminate
- Masters of Data — 75+ episodes, global audience
- Active LinkedIn series on healthcare AI

CREDENTIALS

- MEng Computer Science — Cornell (Hertz Fellow)
- BA Physics & Math, Summa Cum Laude, App State
- Founder → exit → CEO at Milliman (2024)
- Sumo Logic: ML/AI & product leadership at scale
- AWS SaaS Factory: Business Lead, SaaS strategy

AVAILABLE FOR

- Keynotes (45–60 min) · Panels · Fireside chats
- Health plan & payer leadership summits
- Digital health investor forums
- HIMSS · HealthEvolution · SaaStr · H3.Health

SIGNATURE TALK

Fix the Foundation

Why Healthcare AI Fails — and What Makes It Work

Keynote · 45–60 min · Available as panel or fireside

40 million people a day are asking AI chatbots about their symptoms. The models are capable. The data underneath them is not. Healthcare AI isn't failing because the technology isn't good enough — it's failing because the foundation is broken. And when agentic AI arrives — systems that don't just recommend but act — broken foundations become a patient safety issue.

WHAT THE AUDIENCE LEAVES WITH

- Why the AI debate is happening at the wrong layer
- The data & governance gaps killing healthcare AI deployments
- Where AI is actually working — and the pattern behind it
- Why clinician resistance to AI is an engineering failure
- Why the moat is workflow ownership, not model selection
- What agentic AI means when your data foundation isn't ready
- Roadmap: fix the data, build governance, own the workflow

ALSO AVAILABLE

The Agentic Healthcare Enterprise

Strategic keynote for health plan & payer leadership

Agentic AI will touch clinical workflows directly — prior auth, care gaps, risk stratification that triggers action. What healthcare leaders need to build now, before that moment arrives.

Trust Is an Engineering Problem

For clinical & operational leadership audiences

The biggest barrier to healthcare AI adoption isn't clinician resistance. Most AI systems can't answer the question every clinician needs before they'll act: 'How do I know this is right?'

The Model Is an Ingredient

For health tech investors, founders & innovators

Everyone's asking which AI model will win in healthcare. That's the wrong question. Durable value shifts toward proprietary context, workflow ownership, and integration depth.

Available for keynotes, panels, and fireside chats. Fee schedule and references available upon request.